

First State Regional China Fund (the “ILP Sub-Fund”)

This Fund Summary should be read in conjunction with the Product Summary

Information on the Manager

The Manager of First State Regional China Fund (the “Sub-Fund”) is First State Investments (Singapore) (the “Manager”), whose registered office is at 1 Temasek Avenue, #17-01 Millenia Tower, Singapore 039192.

The Manager has been managing collective investment schemes and discretionary funds in Singapore since 1969.

Other Parties

Investment advisers

The Manager may, subject to prior approval from the relevant authorities, appoint entities within the Commonwealth Bank of Australia group of companies as investment advisers to the Manager. No fees will be payable to the investment advisers out of any Sub-Fund Property.

Structure of the Investment Linked Product Sub-Fund (the “ILP Sub-Fund”)

The ILP Sub-Fund is a feeder fund investing all or substantially all of its assets in the Sub-Fund which is a sub-fund of First State Global Growth Funds (the “Umbrella Fund”), a Singapore registered collective investment scheme. The Sub-Fund invests all or substantially all of its assets into a corresponding sub-fund (“Underlying Sub-Fund”) or sub-funds under the First State Global Umbrella Fund plc., an umbrella fund domiciled in Dublin, Ireland (the “Dublin Umbrella Fund”).

The investment manager of the Underlying Sub-Fund of the Dublin Umbrella Fund is First State Investments (Hong Kong) Limited (the “Investment Manager of the Underlying Dublin Sub-Funds”). The Investment Manager of the Underlying Dublin Sub-Fund has been managing collective investment schemes and discretionary funds since 1988.

The Investment Manager of the Underlying Dublin Sub-Fund has in turn appointed First State Investments (Singapore) to sub-manage the Sub-Fund.

Investment Objectives, Focus & Approach

The investment objective of the Sub-Fund is to achieve long-term capital appreciation. The investment policy of the Sub-Fund is to invest all or substantially all of its assets in the First State Greater China Growth Fund, (referred to in this Section as the “**Underlying Sub-Fund**”) a sub-fund under the Dublin registered umbrella fund known as First State Global Umbrella Fund plc.

The Sub-Fund is denominated in Singapore Dollars.

CPFIS Inclusion

The Sub-Fund is a unit trust included under the CPFIS and is classified under the Higher Risk - Narrowly Focused - Country - Greater China category by the CPF Board.

The benchmark against which the performance of the Sub-Fund will be measured is the MSCI Golden Dragon Index.

Investment Policy

The Underlying Sub-Fund invests primarily in securities issued by companies with either assets in, or revenues derived from, the People’s Republic of China, Hong Kong, and Taiwan and which are listed, traded or dealt in on regulated markets in the People’s Republic of China, Hong Kong, Taiwan, the U.S., Singapore, Korea, Thailand and Malaysia or in a member state of the OECD.

This insurance policy is underwritten by **Aviva Ltd**
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The Underlying Sub-Fund invests primarily in equity and equity related securities (including warrants, convertible bonds, depository receipts such as ADR and GDR, equity linked or participation notes etc.) that are listed, traded or dealt in regulated markets. The Underlying Sub-Fund may not invest more than 15% in aggregate of its net assets in warrants or equity linked or participation notes. The Underlying Sub-Fund may invest up to 10% of its assets in transferable securities that are not listed, traded or dealt in regulated markets and up to 5% in open ended collective investment schemes.

The Underlying Sub-Fund may invest cash balances in short-term securities listed, traded or dealt in on a regulated market. The short-term securities in which the Underlying Sub-Fund may invest will include securities such as commercial paper, certificates of deposit, and bankers' acceptances all rated above investment grade or in the opinion of the investment manager of the Underlying Sub-Fund to be of comparable quality. For defensive purposes during periods of perceived uncertainty and volatility, the Underlying Sub-Fund may also hold all or part of its assets in debt securities, asset-backed and mortgage-backed securities which must be rated at least investment grade or in the opinion of the investment manager of the Underlying Sub-Fund to be of comparable quality and which are listed, traded or dealt in on a regulated market.

The Underlying Sub-Fund may also invest in government and corporate debt securities such as, but not limited to, convertible and non-convertible debt securities, fixed and floating rate bonds, zero coupon and discount bonds or certificates of deposit each rated investment grade or, if unrated, or comparable quality as determined by the investment manager.

The Underlying Sub-Fund may employ a portion of its assets in futures contracts, options, swaps (including credit default swaps), forward currency transactions and securities lending transactions for the purposes of efficient portfolio management and to hedge against exchange rate risk under the conditions and limitations as laid down by the Irish Financial Services Regulatory Authority.

Investment Approach

The investment manager of the Underlying Sub-Fund aims to create wealth over the medium to long term by applying an active and disciplined approach to investing in quality assets. The investment manager of the Underlying Sub-Fund uses a 'bottom-up' approach to stock selection – beginning at the ground level with a thorough analysis of individual companies (rather than sectors or countries), researching their background looking for growth potential, and identifying companies whose shares are under-valued when measured against a range of valuation techniques. While focusing on companies, the investment manager of the Underlying Sub-Fund is always mindful of the economic and political outlook of the markets in which the companies operate.

Risks

In addition to the risks stated in the Product Summary, the following are risks specific to the Sub-Fund:

- (a) Investors should note that investment in the Sub-Fund will be subject to different degrees of market, derivatives, interest rate, credit, equity, foreign securities, currency and industry risks.
- (b) Investors should be aware that the value of Units and the income from them may rise as well as fall and there is the possible loss of the principal amount invested. Past performance figures are not necessarily a guide to future performance. Investment in the Sub-Fund is designed to produce returns over the long term and is not suitable for short-term speculation.
- (c) The investments of the Sub-Fund are subject to normal market fluctuations. For example, the value of equity securities investments of Sub-Fund and Underlying Sub-Fund varies from day to day in response to individual activities and the general market and economic conditions. Therefore, the value of the investments of Sub-Fund and the income from them may rise as well as fall and an investor may lose the principal amount invested.
- (d) Investments of the Underlying Sub-Fund may be denominated in various currencies. Such investments require consideration of certain risks which include, among other things, trade balances and imbalances and related economic policies, unfavourable currency exchange rate fluctuations, impositions of exchange control regulation by governments, withholding taxes, limitations on the removal of the investments of the Underlying Sub-Fund or other assets, policies of the governments with respect to possible nationalisation of their industries, political difficulties, including expropriation of assets, confiscatory taxation and economic or political instability. Where the investments of Sub-Fund or an Underlying Sub-Fund are invested in fixed income securities, the value of Sub-Fund or Underlying Sub-Fund may fluctuate in response to movements in interest

rates. If the rates rise, the value of the debt securities fall; if rates fall, the value of debt securities rise. Bonds with longer maturities tend to be more sensitive to interest rate movements than those with shorter maturities. To the extent that the investments of Sub-Fund or Underlying Sub-Fund are invested in lower-rated debt securities, these securities, while usually offering higher yields, generally have more risk and volatility than high-rated securities, because of reduced credit worthiness, liquidity and greater chance of default.

- (e) The term “derivative” traditionally applies to certain contracts that “derive” their value from changes in the value of the underlying securities, currencies, commodities or indices. Investors refer to certain types of securities that incorporate performance characteristics of these contracts as derivatives. Derivatives are sophisticated instruments that typically involve a small investment of cash relative to the magnitude of risks assumed. These include swap agreements, options, futures and convertible securities. While the price reaction of certain market derivatives to market changes may differ from traditional investments such as stocks and bonds, derivatives do not necessarily present greater market risks than traditional investments. Derivatives are also subject to credit risks related to the counterparty's ability to perform, and any deterioration in the counterparty's creditworthiness could adversely affect the instrument.

Where the Sub-Fund or the Underlying Sub-Fund invests primarily in fast growing economies or limited or specialist sectors, it may be subject to greater risk and above average market volatility than an investment in a broader range of securities covering different economic sectors. Technology and technology-related industries may be subject to greater government regulation than many other industries. Accordingly, changes in governmental policies and the need for regulatory approvals may have an adverse effect on these industries. Additionally, companies in those industries will be subject to the inherent risks of developing technologies, competitive pressures and other factors particularly affecting the technology sector and are dependent upon consumer and business acceptance as new technologies evolve.

- (f) Where the Sub-Fund or the Underlying Sub-Fund invests in securities of issuers located in countries with emerging securities markets, risks additional to the normal risks inherent in investing in conventional securities may be encountered. The investments may be considered to be speculative in nature as they involve a greater than normal degree of risk and their market values may be expected to be of above average volatility. These risks include currency depreciation, country risk, social, political and economic factors, stock market practices, information quality, custody and registration.

Investors should also note that the Investment Manager of the Underlying Dublin Sub-Fund may also invest in China A shares on behalf of certain Underlying Sub-Fund of the Dublin Umbrella Fund by investing in open-ended investment schemes that have obtained access to China A shares through a Qualified Foreign Institutional Investor (“QFII”).

The above should not be considered to be an exhaustive list of the risks which potential policyholders should consider before investing in the ILP Sub-Fund. Potential policyholders should be aware that an investment in the ILP Sub-Fund may be exposed to other risks of an exceptional nature from time to time.

Fees and Charges

In addition to the fees and charges shown in the Product Summary, the following fees are also payable through deduction from the asset value of the ILP Sub-Fund:

| Fees Payable by Sub-Fund, which the ILP Sub-Fund invests into | |
|--|---|
| Annual Trustee Fee | Current: 0.075%; Maximum 0.25% and subject always to a minimum of S\$15,000 |

The Trustee of the Sub-Fund is HSBC Institutional Trust Services (Singapore) Limited.

Past Performance¹ and Benchmark of the Sub-Fund: as at 31 March 2012

NOTE: PAST PERFORMANCES NOT NECESSARILY INDICATIVE OF FUTURE PERFORMANCE.

Cumulative Performance and Benchmark of the Sub-Fund

| Sub-Fund / Benchmark | 1 Yr | 3 Yr | 5 Yr | 10 Yr | Since Inception* |
|---------------------------------|--------|--------|-------|---------|------------------|
| First State Regional China Fund | -2.66% | 55.18% | 25.8% | 197.34% | 309.8% |
| <i>MSCI Golden Dragon Index</i> | -8.69% | 39.52% | 2.38% | 68.23% | NA ² |

Annualised Performance and Benchmark of the Sub-Fund

| Sub-Fund / Benchmark | 1 Yr | 3 Yr | 5 Yr | 10 Yr | Since Inception* |
|---------------------------------|--------|--------|-------|--------|------------------|
| First State Regional China Fund | -2.66% | 15.76% | 4.69% | 11.50% | 7.96% |
| <i>MSCI Golden Dragon Index</i> | -8.69% | 11.73% | 0.47% | 5.34% | NA ² |

Source: Lipper

* First State Regional China Fund : Incepted on 1 November 1993.

¹ Performance shown in fund currency and calculated before sales charges are deducted. Fees and charges payable through deduction of premium or cancellation of units are excluded in deriving the performance. Performance is calculated on the assumption that all dividends and distributions are reinvested, taking into account all charges which would have been payable upon such reinvestment.

² The data for the current benchmark was not available at the time of the fund's launch.

Expense Ratio and Turnover Ratio of the Sub-Fund

| Sub-Fund | Expense Ratio | Turnover Ratio |
|---------------------------------|---------------|----------------|
| First State Regional China Fund | 1.78% | 8.50% |

The expense and turnover ratios stated in the table above are as of 31 December 2011 and are audited figures.

The expense ratio excludes brokerage and other transaction costs, performance fee, foreign exchange gains and losses, front or back-end loads arising from the purchase or sale of other funds and tax deducted at source or arising from income received.

Soft Dollar Commissions or Arrangements

The Sub Fund is a feeder fund which does not enter into any soft dollar commissions or arrangements.

Conflicts of Interest

The Manager and the Investment Manager of the Underlying Dublin Sub-Funds, (referred to collectively as “the managers” for the purpose of this section) may from time to time have to deal with competing or conflicting interests of the Sub-Fund or the Underlying Sub-Fund with other funds managed by the managers. For example, the managers may make a purchase or sale decision on behalf of some or all of the other funds managed by them without making the same decision on behalf of the Sub-

Fund or the Underlying Sub-Fund, as a decision on whether or not to make the same investment or sale for the Sub-Fund or Underlying Sub-Fund depends on factors such as the cash availability and portfolio balance of the Sub-Fund or the Underlying Sub-Fund (as the case may be). However, the managers will use reasonable endeavours at all times to act fairly and in the interests of the Sub-Fund and the Underlying Sub-Fund (as the case may be). In particular, after taking into account the availability of cash and relevant investment guidelines of the other funds managed by the managers, the managers will endeavour to ensure that securities bought and sold will be allocated proportionately as far as possible among the Sub-Fund and the Underlying Sub-Fund and the other funds managed by the managers.

Associates of the Trustee may be engaged to provide financial, banking and brokerage services to the Sub-Fund. Such services, where provided, will be on an arm's length basis.

The Manager, Sub-Manager and the Trustee will conduct all transactions for the Sub-Fund on an arm's length basis.

Specialised ILP Sub-Fund

The ILP Sub-Fund is a non-specialised fund as set out in the Code on Collective Investment Schemes issued by the Monetary Authority of Singapore.

Suspension of Dealing

Suspension of dealing at the ILP sub-fund level usually occurs when the Sub-Fund is suspended from dealing.

The Manager or the Trustee may, with the prior written approval of the other, suspend the calculation of the Value of any Sub-Fund Property, the Issue Price of Units of any Sub-Fund, the Realisation Price of Units of any Sub-Fund, the issue of Units of any Sub-Fund or the realisation of Units of any Sub-Fund:

- (i) during any period when a Recognised Market on which any Authorised Investments forming part of the Sub-Fund Property are listed or dealt in is closed (otherwise than for ordinary holidays) or when dealings on any such market are restricted or suspended;
- (ii) during any period when, in the opinion of the Manager, the interests of Holders of the Sub-Fund might be seriously prejudiced;
- (iii) during any period when the withdrawal of deposits held for the account of that Sub-Fund or the realisation of any material proportion of the investments for the time being constituting the relevant Sub-Fund Property, in the opinion of the Manager, cannot be effected normally or might seriously prejudice the interests of the Holders of that Sub-Fund. A "material proportion" of the investments means such proportion of the investments which when sold would in the opinion of the Manager with the approval of the Trustee cause the net asset value of that Sub-Fund Property to be significantly reduced;
- (iv) during any period where there is a breakdown in the means of communication normally employed in determining
 - (a) the Value or price of any Authorised Investment,
 - (b) the current price of any Authorised Investment on a Recognised Market,
 - (c) the amount of any cash for the time being comprised in the relevant Sub-Fund Property, or
 - (d) the amount of any liability of the Trustee for account of that Sub-Fund or the Scheme, or when for any reason the Value or prices of any Authorised Investments, or the amount of any such cash or liability cannot be promptly and accurately ascertained;
- (v) during any period when remittance of monies which will or may be involved in the realisation of any Authorised Investments or in the payment for such Authorised Investments cannot, in the opinion of the Manager, be carried out at normal rates of exchange;
- (vi) for 48 hours (or such longer period as the Manager and the Trustee may agree) prior to the date of any meeting of Holders (or any adjourned meeting thereof) convened in accordance with the Deed for the purposes of inter

alia, determining the total number and value of all the Units in issue and reconciling the number of Units in proxy forms received from Holders against the number of Units stated in the register;

- (vii) during any period when the Manager or the Trustee, in relation to the operation of the Sub-Fund, is unable to conduct its business activities or its ability to conduct its business activities is substantially impaired, as a direct or indirect result of local or foreign government restrictions, the imposition of emergency procedures, civil disorder, acts or threatened acts of terrorism, war, strikes, pestilence, natural disaster or other acts of God;
- (viii) in the case of a Sub-Fund which is a feeder fund, during any period when dealings in units or shares of any of the Underlying Sub-Fund(s) are restricted or suspended; or
- (ix) for any period pursuant to an order or direction by the Authority.

Such suspension shall take effect upon the declaration in writing thereof to the Trustee by the Manager (or, as the case may be, to the Manager by the Trustee) and shall terminate on the day following the first Business Day on which the condition giving rise to the suspension shall have ceased to exist and no other conditions under which suspension is authorised under this paragraph shall exist upon the declaration in writing thereof by the Manager (or, as the case may be, by the Trustee).

Any payment for any Units realised before the commencement of any such suspension but for which payment has not been made before the commencement thereof may, if the Manager and the Trustee so agree, be deferred until immediately after the end of such suspension. Such suspension shall take effect forthwith upon the declaration in writing to the Trustee by the Manager and shall terminate on the day following the first Business Day on which the condition giving rise to the suspension shall have ceased to exist (and such cessation having been confirmed by the Manager).